



Jeffrey L. Kingsley
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PRACTICE AREAS

Business and Commercial
E-Discovery
Global Insurance Services
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Jeffrey Kingsley maintains an international practice with a focus on matters involving insurance and reinsurance coverage, commercial and regulatory issues, extra-contractual liability arbitration and litigation, and environmental litigation.

As a leader in Goldberg Segalla's reinsurance practice within the firm's Global Insurance Services Practice Group, he has extensive experience handling and consulting clients on complex reinsurance allocation issues, arbitrations, transactional issues, and disputes involving the follow-the-fortunes doctrine.

Jeff provides comprehensive legal representation for Fortune 500 companies, insurers, reinsurers, and other businesses to help them manage risk at every stage of business and protect their interests when disputes may arise. Jeff works with clients during the developmental phase of business relationships to analyze agreements and potential strategies in order to reduce liability exposure and identify issues that may impede growth, including threats to a company's reputation or intellectual property rights. He currently serves as national litigation and regulatory counsel for a provider of vehicle service contracts for both commercial and personal vehicles, and in that role he assists with the drafting of vehicle service contracts and warranties; counsels on a wide range of regulatory matters, including advertising regulations; handles the resolution of coverage claims and disputes with dealers, producers, and competitors, including representing the company in litigation and arbitration; and drafts reinsurance agreements to create captive reinsurance companies. Jeff's recent experience also includes consulting with one of the world's top auto manufacturers in the development of a national program.

Drawing upon his extensive background in environmental law, Jeff represents individuals and companies in matters involving claims of property contamination and other environmental issues. He has handled cases involving the Clean Water Act, Clean Air Act, and other federal and state regulations. His experience includes representing a wine producer in a salt

contamination claim and assisting the Department of Justice's Environmental Enforcement Division in drafting its position relative to compliance-related issues involving coal facilities.

Jeff is a frequent author and lecturer on topics in his areas of concentration. He is the co-editor of Goldberg Segalla's *Reinsurance Review*, a monthly international publication that provides timely summaries of and access to the latest worldwide reinsurance law developments. In addition, he is the co-editor of Goldberg Segalla's blog *The Insurance and Reinsurance Report* and the co-editor of the Twitter account InsureReReport, which provides an instant commentary on recent insurance and reinsurance industry trends.

Professional Affiliations

- Defense Research Institute: Reinsurance Law Committee; Life, Health and Disability Committee; Insurance Law Committee
- ARIAS-US
- American Bar Association
- New York State Bar Association
- Bar Association of Erie County
- Charles B. Desmond American Inn of Court

Honors

- Selected for inclusion in *Business First's* Who's Who in Law
- Pathfinder Award for Community Service, bestowed by *Business First*, the Buffalo Alliance for Education, and the Niagara Frontier Industry Education Council for service as a mentor, coach, and leader for the Bennett High School Law Magnet Program

Admitted to Practice

- New York
- U.S. District Courts for the Western, Southern, Eastern and Northern Districts of New York

Civic Activities

- Treasurer-Elect, University at Buffalo Law School Alumni, G.O.L.D. Group
- Trustee, Village of Williamsville Board
- Attorney Coach, Bennett High School Mock Trial Team
- Tutor/Mentor, Bennett High School
- Coordinator, United Way Campaign Drive

Education

- Hamilton College, B.A., 1996
- State University of New York at Buffalo School of Law, J.D., *cum laude*, 2002

Publications/Presentations

- Co-Author, "This Policy May Save Your Day," *Business First*, May 4, 2012
- Quoted, "Daredevil CEOs May Put Their Companies at Risk," Reuters, February 7, 2012
- Author, "Who Pays for Irene?" *The Review*, October 24, 2011
- Author, "Contract Certainty in the Reinsurance Market: Lessons Learned from 9/11," *Reinsurance*, October 2011
- Panelist, *Inside FAC* Roundtable, Monte Carlo, September 2011
- Author, "US Court Amplifies Uncertainty While Adopting House of Lords' Viewpoint," *Reinsurance*, March 2011
- Presenter, "A Close Examination of the *Wasa v. Lexington* Decision and its Impact on the Reinsurance Market Moving Forward," CPCU Society's Reinsurance Symposium, March 2010
- Co-Author, "UK High Court Declares that 'Joint and Several Liability' Doctrine Cannot Be Applied to a Facultative Reinsurance Policy," *The Voice*, Defense Research Institute, October 2009
- Co-Author, "Reexamining the Relationship between Original Policyholder and Reinsurer in Direct Action Lawsuits," January 2009
- Co-Author, "Prophylactic Measures to Reduce/Shift the Costs of Recalls", USLAW, Spring 2009

- Presenter, "The Ever-Changing Landscape: Recent Developments Regarding the Risks, Responsibilities and Duties of Reinsurers and Cedents in the Post-ALG Bailout World," Hawksmere International Reinsurance Congress, Hamilton, Bermuda, October 2008
- Co-Author, "Can a Reinsurer Be Exposed to Tort Damages for Bad Faith," *Mealey's Emerging Insurance Disputes*, August 2008
- Co-Author, "New York's Standard with Respect to First-Party Bad Faith Claim," *Mealey's Emerging Insurance Disputes*, April 2008
- Co-Author, "Examining the Scope of the Follow-theFortunes Doctrine in Settlement Allocations," *Mealey's Emerging Insurance Disputes*, March 2008
- Co-Author, "Legal Developments in the Life Insurance Settlement Industry," *Mealey's Emerging Insurance Disputes*, December 2007
- Co-Author, "Collections and the Enforcement of Money Judgments," 2006 Supplement, New York State Bar Association, 2006