



✉ dbrown@goldbergsegalla.com

☎ 336.419.4902

📍 Greensboro

David L. Brown

PARTNER

EXPERIENCE

David L. Brown serves as co-chair of the **Global Insurance Services** practice group. David represents insurers and insurance brokers in complex regulatory matters as well as disputes throughout the country involving environmental claims, construction defect claims, broker/agent issues, and directors' and officers' liability coverage. He has also handled very large and complex property coverage matters involving fires and other catastrophic losses, as well as product liability claims for clients in multiple industries. David is regularly called upon to represent insurers and brokers with respect to their most sensitive matters involving their business practices and their institutional interests. He is also a certified mediator and maintains an active mediation practice.

In addition to being nationally recognized as an insurance expert, David has been consistently recognized by his peers and by judges as a preeminent trial and appellate lawyer. David has tried more than 75 cases to verdict, and has been lead counsel in over 50 appeals to state and federal appellate courts. Highly regarded among his colleagues, he is rated AV Preeminent—the highest possible rating—by Martindale-Hubbell.

A frequent speaker and writer on recent developments affecting the insurance industry, David has authored numerous articles for insurance industry publications, particularly on issues related to insurance coverage issues and civil trial practice. He regularly speaks on these issues to industry and legal groups.

PRACTICES

Global Insurance Services

INDUSTRIES

Insurance and Reinsurance

Construction

HONORS & AWARDS

- *Best Lawyers in America*
 - “Lawyer of the Year,” Insurance Law (Greensboro), 2012, 2018, 2022, 2024, 2026
- *Best Lawyers in America*
 - Insurance Law, 2008–26
- *Chambers USA*, Insurance (North Carolina)
 - Band 1, 2024-25
- *Law360* North Carolina Editorial Board, 2026
- Leaders in the Law, *North Carolina Lawyers Weekly*, 2024
- Martindale-Hubbell Peer Review Rating: AV Preeminent
- North Carolina *Super Lawyers*, Insurance Law, 2009–2021
- Legal Elite in Litigation, *Business North Carolina*, 2006

BACKGROUND

ADMISSIONS

- North Carolina
 - U.S. District Courts for the Eastern, Middle, and Western Districts of North Carolina
 - U.S. Court of Appeals for the Fourth Circuit
 - U.S. Court of Appeals for the D.C. Circuit
 - U.S. Supreme Court
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EDUCATION

- University of North Carolina School of Law, J.D., 1992
 - University of North Carolina at Greensboro, B.A., summa cum laude, 1988
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PROFESSIONAL AFFILIATIONS

- American College of Coverage Counsel: Fellow
 - International Association of Defense Counsel
 - Insurance and Reinsurance Committee
 - Defense Research Institute (DRI)
 - Insurance Law Committee
 - Law Practice Management Committee
 - Claims and Litigation Management Alliance (CLM)
 - North Carolina Bar Association
 - Insurance Law Committee: Section Counsel
 - North Carolina Association of Defense Attorneys
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COMMUNITY INVOLVEMENT

- University of North Carolina at Greensboro
 - The Board of Trustees, 2023-2024
 - Excellence Foundation, Board Member, Past President
- Greensboro Day School Board of Trustees, Chair

PUBLICATIONS & EVENTS

PUBLICATIONS

- Quoted in “[Pollution Permit Ruling Backs Pro-Insurer Policy Reading](#),” *Law360*, January 29, 2026
- Quoted in “[Maduro Removal Raises Insurance Questions Around Oil, War](#),” *Law360*, January 15, 2026
- Quoted in “[Top General Liability Rulings From The 2nd Half Of 2025](#),” *Law360*, December 18, 2025
- Quoted in “[Growing Underwriting Losses No Surprise To Insurance Pros](#),” *Law360*, September 25, 2025
- “[Surprise NC COVID Ruling Revises Reasonable Expectations](#),” *Law360*, January 9, 2025
- Quoted in “[As Law Firms Reach for Big Client Relationships, GCs Consolidate Panel](#),” *The American Lawyer*, August 2, 2022
- “[Video: The BI Interview with David Brown of Goldberg Segalla](#),” *Business Insurance*, October 6, 2021
- “[ALI Restatement Brings Change and Uncertainty for Carriers](#),” (Co-Author), *Carrier Management*, September 12, 2018
- “[U.S. Courts Struggle With Pollution Exclusions](#)” (Co-Author), *Insurance Day*, October 2, 2017
- Featured in “[With Shift to New Firm, Triad Law Office Poised for Growth](#),” *Triad Business Journal*, April 13, 2014

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- Quoted in “4th Circ. Lets Insurers Remove Case Without Contractor’s OK,” *Law360*, November 18, 2013
 - “Wrongful Incarceration Suits Surge Giving Rise to Insurance Coverage Trigger Issues,” (Co-Author), *Carrier Management*, November 4, 2013
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PRESENTATIONS

- “Insurance Intervention: Coverage Strategies & Risks Intervening in Underlying Actions,” (Co-presenter), Client Presentation, September 25, 2024
 - Panelist, “Keep the Faith! A look at recent trends in ‘bad faith’ litigation, and how to protect your clients and you,” North Carolina Association of Defense Attorneys, 2022 Fall Seminar for Insurance Claims Representatives & Defense Counsel, Winston-Salem, NC, September 30, 2022
 - “Hot New Cases in Bad Faith: Caselaw Update,” Presenter, DRI Insurance Bad Faith and Extra-Contractual Liability Seminar, Washington, D.C., June 5, 2019
 - Moderator, “Bad Faith Litigation Strategies and Ethical Considerations,” North Carolina Bar Association Insurance Law Committee, Cary, NC, January 31, 2019
 - “U.S. Risks Challenging the London Market: The Opioid Epidemic, #MeToo, and Our Expectations for 2019” (Co-Presenter), London Seminar, London, UK, October 29, 2018
 - “Covered vs. Non-Covered Claims: Allocating Defense & Indemnity Payments” (Co-Presenter), AIG Coverage/DJ Unit, New York City, NY, June 20, 2018
 - “Covered vs. Non-Covered Claims: Allocating Defense and Indemnity Payments” (Co-Presenter), October 25, 2017
 - “Recent Developments in CGL Coverage B: Personal and Advertising Injury Coverage,” North Carolina Bar Association Insurance Law Annual Meeting, April 11, 2014
 - “Liability Claims and Coverage Issues Spawned from Natural Catastrophes,” International Association of Defense Counsel Annual Meeting, July 10, 2013
 - “Navigating the Carolinas’ Court System” (Co-Presenter), February 27, 2013, London, UK
 - “CGL Coverage for Construction Defect Claims—a Move Toward Statutory CGL Policies?” Atlantic Claims Executives Association, October 16, 2012
 - “Litigating the Condominium Conversion Case,” Claims and Litigation Management Alliance, March 30, 2012
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WEBINARS

- “Insurer Intervention: Coverage Strategies and Risks Intervening in Underlying Tort Lawsuits,” (Co-Presenter), GS Webinar Series, August 20, 2025
 - “Claims-Made Policies: Critical Issues and Case Law Update,” (Co-Presenter), GS Webinar Series, August 22, 2024
 - “Next Level Construction Defect Coverage Issues” (Co-Presenter), GIS Webinar, September 17, 2019
 - “GIS Webinar: Understanding the Implications of the New Jersey Insurance Fair Conduct Act (S2144)” (Co-Presenter), GIS Webinar, August 15, 2018.
 - “Construction Defect Coverage Issues” (Co-Presenter), GS Construction Webinar, February 20, 2018
 - “Hurricane Season — Preparing the Insurance Industry for What to Expect in the Aftermaths of Hurricanes Harvey, Irma, and Maria” (Co-Presenter), GIS Webinar, October 25, 2017
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PODCASTS

- Contributor, “[Third Thursday Throwback: ROR Letters and Separating Out a Mixed Claim](#),” *Timely Notice*, February 21, 2019
- Contributor, “[Third Thursday Throwback: ROR Letters and Separating Out a Mixed Claim](#),” *Timely Notice*, May 17, 2018
- Contributor, “[Wrongful Conviction Coverage](#),” *Timely Notice*, May 17, 2018