GOLDBERGSEGALLA



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Miami

PRACTICES

Retail and Hospitality

Product Liability

Toxic Tort

Civil Litigation and Trial

Transportation

Alternative Dispute Resolution (ADR)

Commercial Litigation and Arbitration

INDUSTRIES

Retail and Hospitality

Transportation

Manufacturing

Health Care

Construction

Frank Ramos

PARTNER

EXPERIENCE

Frank Ramos has dedicated his life to advocating for others. A nationally recognized legal advisor and litigator, Frank has been defending clients in civil litigation for more than 26 years, focusing his practice on retail, product liability, premises liability, trucking, insurance, and commercial disputes. A seasoned litigator, he has taken numerous trials and arbitrations to verdict or award.

Frank uses his extensive litigation experience to provide counsel, defense, and strategic guidance to retailers, developers, restaurants, fitness chains, hotels, resorts and other hospitality businesses. His representation has included negligent security, slip/trip and falls, catastrophic personal injury, trucking and motor vehicle accidents, employment and construction claims, as well as a variety of commercial disputes ranging from intellectual property and breach of contract to bad faith, franchise agreements, and landlord-tenant issues.

In his product liability practice, Frank has advocated for clients in cases alleging toxic exposure and personal injury for manufacturers and distributors in the pharmaceutical, medical, construction, asbestos and silica, machinery, household product, safety equipment, recreational vehicle, trucking and automotive industries. Highly regarded by his peers in the legal community, Frank was named Miami's Product Liability Lawyer of the Year for both 2020 and 2023 by *The Best Lawyers in America*.

In addition to his active law practice, Frank is a prominent thought leader and industry advocate, having written more than 500 articles and given over 400 presentations to lawyers and claims professionals on a variety of topics including claims handling, pretrial and trial skills, leadership, litigation management, mentoring, diversity, communication skills, management, and the future of the practice, to name a few. He has authored 20 books on best practices and innovations in the practice of law published by such esteemed organizations as the Federation of Defense and Corporate Counsel (FDCC), the Defense Research Institute (DRI), and the American Bar Association (ABA).

Frank's advocacy extends to the success of law firms and the professional development of individual lawyers. His books *From Law School to Litigator* and *The Associates' Handbook* serve the next generation of lawyers, while titles like *Deposition Drills* and *Getting Published for Lawyers* allow experienced attorneys to polish their skills. Even other law firms get the benefit of Frank's wisdom, with *Strategic Planning for Law Firms* and *Attorney Marketing 101*. Known as the "Miami Mentor," Frank provides both training and mentorship through articles, podcasts, how-to videos, and one-on-one conversations. He has met with hundreds of young lawyers over coffee to lend an ear and offer advice on life and the practice of law.

A thought leader on cutting edge client challenges and solutions, Frank regularly presents and writes on helping clients adopt Artificial Intelligence in a safe, effective, and legal manner, assisting them in navigating the rules and regulations pertaining to AI and, when necessary, litigating AI-related matters. He also counsels insurance industry clients on best practices for harvesting their own robust data to improve efficiencies and outcomes.

Frank holds a Martindale-Hubbell rating of AV Preeminent, the peer review rating that recognizes attorneys who have reached the highest levels of skill and integrity. He has also been recognized consistently by the *South Florida Legal Guide*, *Florida Legal Elite*, *Best Lawyers*, and Florida *Super Lawyers*.

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HONORS & AWARDS

- Martindale-Hubble Peer Review Rating: AV Preeminent
- The Florida Bar, 2025 Mentor of the Year
- Florida *Super Lawyers*, 2013-26
  - Rising Stars, 2009-12
- America's Best-in-State Lawyers, *Forbes*, 2025
- Best Mentor Finalist, 2025 Florida Legal Awards, *The Daily Business Review*
- Federation of Defense and Corporate Counsel
  - Andrew C. Hecker Award, 2024
  - President's Award, 2020, 2022
  - Freddie Award, 2022
  - Strategic Plan Award, 2018
  - Joseph R. Olshan Award, 2015, 2017
- *Best Lawyers in America*
  - Commercial Litigation, 2026-27
  - Insurance Litigation, 2026-27
  - Product Liability Litigation – Defendants, 2010-21, 2025-27
  - Personal Injury Litigation – Defendants, 2020-23, 2025-27
- *Best Lawyers in America*
  - "Lawyer of the Year," Personal Injury Litigation – Defendants (Miami), 2025
  - "Lawyer of the Year," Product Liability, Litigation – Defendants (Miami), 2020, 2023
- *Florida Trend* Florida Legal Elite
  - Legal Elite, 2009-23
  - Up and Coming Attorney, 2004, 2009

BACKGROUND

ADMISSIONS

- Florida
- U.S. District Courts for the Middle and Southern Districts of Florida

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EDUCATION

- University of Miami School of Law, J.D., *magna cum laude*, 1997
- Florida International University, B.A., *summa cum laude*, 1993

PROFESSIONAL AFFILIATIONS

- Association of Defense Trial Attorneys
- The Florida Bar, 1997 to present
- Federation of Defense and Corporate Counsel (FDCC), 2006 to present
  - Board of Directors

Frank Ramos
PARTNER

    - Secretary-Treasurer, 2026
    - Executive Committee Member, 2023-25
    - Senior Director, 2022-25
    - Director, 2020-22
  - AI Committee, Vice Chair, 2024-25
  - Diversity Committee, Chair, 2023-24
  - Sponsorship Committee, Chair, 2023-24
  - Virtual Trial Program, Co-Chair, 2023-24
  - Winter Meeting, Convention Chair, 2026
  - Winter Meeting, Program Chair, 2024
  - Member Communications Committee, Co-Chair, 2021-23
  - Projects and Objectives Committee, Vice Chair, 2017-22
  - Virtual Programming Committee, Chair, 2020-21
  - Website and Social Media Committee, Chair, 2019-21
  - Corporate Counsel Symposium, 2018-21
- Defense Research Institute (DRI)
  - Artificial Intelligence Task Force Member
  - Board Member, 2013-16
- Florida Defense Lawyers Association, 1998 to present
  - President, 2009
- Eleventh Judicial Circuit Historical Society
  - Chair, 2010
- Miami-Dade Defense Bar Association
  - Board Member, 2013-16

COMMUNITY INVOLVEMENT

- Legal Services of Greater Miami, 2005-09
- Parent to Parent of Miami
  - Board Member, 2001-09
- Florida Christian School
  - Board Member, 2015-20
- Sidebar
  - Advisory Board Member, 2019

PUBLICATIONS & PRESENTATIONS

BOOKS

- *Become Your Own CEO*, Federation of Defense and Corporate Counsel, 2021
- *Question Everything – Questions Lawyers and Firms Should Ask Themselves*, Federation of Defense and Corporate Counsel, 2021
- *Social Media Musings – Part 3*, Federation of Defense and Corporate Counsel, 2021
- *Strategic Planning for Law Firms*, Federation of Defense and Corporate Counsel, 2021
- *The Associate Whisperer*, Federation of Defense and Corporate Counsel, 2020
- *Be Your Own Life Coach*, DRI, 2020
- *Confessions of a Latino Lawyer*, DRI, 2020
- *Deposition Drills*, Federation of Defense and Corporate Counsel, 2020

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- *Getting Published for Lawyers*, DRI, 2020
- *LinkedIn for Lawyers*, DRI, 2020
- *Social Media Musings – Part 2*, DRI, 2020
- *You're Hired! Job Hunting Advice for Law Students and Young Lawyers*, Federation of Defense and Corporate Counsel, 2020
- *Owning the Room*, Editor, Federation of Defense and Corporate Counsel, 2020
- *The Practice and Process of Law – Checklists for Every Occasion*, ABA Book Publishing, 2019
- *Social Media Musings – My Reflections on the Practice and Life*, DRI, 2019
- *A Guide to Strategic Planning for State and Local Defense Organizations*, DRI, 2018
- *The Future of Law*, DRI, 2018
- *Attorney Marketing 101*, Co-Author, Federation of Defense and Corporate Counsel, 2017
- *Go Motivate Yourself – Stop Chasing Gurus and Do the Hard Work*, DRI, 2017
- *Training Your Law Firm Associates*, DRI, 2017
- *Leadership for Lawyers*, Editor, Federation of Defense and Corporate Counsel, 2017
- *The Associates' Handbook*, DRI, 2016
- *From Law School to Litigator*, The Florida Bar, 2007

PUBLICATIONS

- Quoted in "Florida Federal Judge Opens Door for Discovery Into Litigants' AI Chats," *Daily Business Review*, November 10, 2026
- "How Law Firms Can Build AI-Powered Training Games That Prepare the Next Generation of Trial Lawyers," *For The Defense*, October 2026
- "Build the Tool You Wish You Had," Federation of Defense and Corporate Counsel, October 14, 2026
- "Build the Tool You Wish You Had," Florida Defense Lawyers Association, October 7, 2026
- "Article 4: They Hired the Algorithm," PLI Chronicle Article, October 6, 2026
- "Defending the AI Employment Case: How to Defend the Employer When the Plaintiff Says the Machine Discriminated," *For The Defense*, September 2026
- "Article 2: The Black Box on Trial: Defending AI-Embedded Products When the Algorithm Cannot Explain Itself," PLI Chronicle Article, September 14, 2026
- "How Young Lawyers Can Build A Career That Outlasts The Next AI Update," *Above The Law*, September 10, 2026
- "Article 7: Hot Topics in AI: Ethical Use of AI in Insurance and Defense Practice," PLI Chronicle Article, August 10, 2026
- "Every Lawyer Has A Book In Them. Most Never Write It," *Above The Law*, August 6, 2026
- "AI Discovery for the Defense: Finding the Inputs, Outputs, Logs, and Disclosures that Matter," *For The Defense*, July & August 2026
- "Article 4: When the Watch Gets It Wrong: Inaccurate Wearable Health Readings and the Coming Wave of Product Liability Claims," PLI Chronicle Article, July 2, 2026
- Quoted in "'The Next Vanguard': OpenAI, Altman Hit With New Lawsuit Over FSU Shooting," *Daily Business Review*, June 29, 2026
- "Start Small to Scale Smart: How to Run an AI Pilot Before You Roll It Out Across the Organization," DRI *The Voice*, June 2026
- "Goals Are Not Magic, They Are Systems: Why Most Professionals Never Reach The Goals They Set," *Above The Law*, June 11, 2026
- "The Black Box on Trial: Defending AI-Embedded Products When the Algorithm

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Cannot Explain Itself," *CLM Magazine*, June 10, 2026

- "Article 5: The Book Wrote Itself," PLI Chronicle Article, June 5, 2026
- "The Evidence That Wins Product Liability Cases," *For The Defense*, May 2026
- Quoted in "Be Ready for June 15: Florida Supreme Court Adopts AI Rule," *Daily Business Review*, May 28, 2026
- Quoted in "Miami, Broward Courts Issue AI Disclosure Requirements," *Daily Business Review*, May 20, 2026
- "Defending the AI Assistant," *CLM Magazine*, May 13, 2026
- "Article 1: Before the Verdict: A Defense Strategy Guide for GLP-1 Drug Litigation," PLI Chronicle Article, May 4, 2026
- "How to Use AI to Avoid Bad Faith, Not Create It," DRI *For the Defense*, April 2026
- "The Line We Cannot Cross: Where AI In Law Is Headed And Why Judgment Still Must Lead," *Above The Law*, April 23, 2026
- "'Build It on Purpose': Miami Lawyer Shares 1-Year AI Adoption Blueprint for Law Firms ," *Daily Business Review*, April 10, 2026
- "The Quiet Signals We Miss," *Above The Law*, April 9, 2026
- "The Algorithm Missed the Tumor: Defending AI Medical Device Manufacturers When the Diagnosis Goes Wrong," PLI Chronicle Article, April 7, 2026
- "Build it Right Before You Build it Big: A 52 Week AI Adoption Plan for Law Firms," *Florida Bar News*, March 24, 2026
- "Say It So People Hear It," *Above The Law*, March 19, 2026
- "The New Expert Fight: Rule 707 and the Battle Over AI-Generated Evidence," *Daily Business Review*, March 17, 2026
- "Your Destiny Is Not Assigned To You," *Above The Law*, March 5, 2026
- "The Quiet Edge: How Real Confidence Is Built In The Dark, Not On Display," *Above The Law*, February 26, 2026
- "The Daily Practice: 100 Lessons For The Young Lawyer," *Above The Law*, February 19, 2026
- "The Trial Lawyer of 2050: When AI Enters the Well of the Court," *Law.com*, February 10, 2026
- Quoted in "Two South Florida Courts Require Disclosure of AI-Generated Work," *Law.com*, February 9, 2026
- "How Young Lawyers Get Trial Experience (And Why It Still Matters)," *Above The Law*, January 22, 2026
- "A Miami Senior Partner's Advice, Now Delivered by Chatbot," *Law.com*, December 22, 2025
- "Viewing Your Prospective Jurors' LinkedIn Profiles May Get You Sanctioned," *Law.com*, November 17, 2025
- "Virtual Reality in the Courtroom," *Law.com*, November 12, 2025
- "Resisting the Trolls: Preserving Your Company's Brand Online," *Law.com*, October 15, 2025
- "How Insurers Are Relying on AI," *Daily Business Review*, October 7, 2025
- "AI for Judges: How the Judiciary Should View, Approach and Interact with AI," *Daily Business Review*, September 23, 2025
- "Pitfalls of AI Use and Avoidance Strategies," *Bloomberg Law*, September 17, 2025
- "Checklist: Build Internal AI Tools," *Bloomberg Law*, September 17, 2025
- "Impact of AI on the Practice of Law," *Bloomberg Law*, September 17, 2025
- "AI Agents in Legal Operations," *Bloomberg Law*, September 17, 2025
- "AI Agents in Law Firms," *Bloomberg Law*, September 17, 2025
- "The AI Paradox: How the Biggest Critics of AI Are Best Poised to Use It," Federation of Defense and Corporate Counsel, June 2025

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- "Thinking about using AI in your firm? Read this first," Co-Author, *Florida Bar News*, June 19, 2025
- "How AI Is Redefining the Standard of Care for Medical Professionals," Co-Author, *Law.com*, June 17, 2025
- Quoted in "Young Attorneys Test Courtroom Civility," *Law.com*, April 10, 2025
- Quoted in "Fake Case Citations Put 2 Lawyers on Hot Seat," *Texas Lawyer*, April 14, 2025
- Profiled in "A Crystal Ball You Can Bank On: Popular Social Media Attorney Makes Legal Predictions," *Law.com*, December 31, 2024
- Profiled in "Meet 'THE Frank Ramos' 75k Followers Want to Hear What This Lawyer's Got to Say," *Law.com*, September 10, 2024
- Quoted in "How Law Firms Can Create Winning Generative AI Policies," Law360, April 23, 2024
- Quoted in "From Deep Fakes to Discrimination," *Daily Business Review*, ALM, March 26, 2024
- Quoted in "Trouble Over 2 Things: Here's What Got Lawyers in Hot Water With the Bar," *Daily Business Review*, ALM, January 2, 2024
- Quoted in "Every Lawyer Has a Book in Them: Local Attorney Authors Reveal Their Secrets," *Daily Business Review*, ALM, October 23, 2023
- Quoted in "The Landscape is Shifting for Litigation Funding," *Daily Business Review*, ALM, April 19, 2023
- Quoted in "Are Trials Dying? A Federal Judge is Championing a Program to Get Lawyers in the Courtroom," *Daily Business Review*, ALM, March 20, 2023
- Quoted in "I Haven't Handed Out a Business Card in Years: Is it Time for Lawyers to Upgrade?" *Daily Business Review*, ALM, March 8, 2023
- Quoted in "The LinkedIn Lawyer," *Above The Law*, May 3, 2021
- "Virtual Mentoring: Using our Cellphones to Guide Young Lawyers," *Daily Business Review*, February 4, 2021
- Quoted in "Ramos' New Website Is Built to Benefit Beginning Lawyers," *Florida Bar News*, September 23, 2020
- Quoted in "For Young Attorneys: Miami Lawyer Launches Website with Free Litigation, Mentorship Resources," *Daily Business Review*, September 21, 2020
- Quoted in "A Digital Conversation with Author, Speaker, Podcast Host, Attorney Mentor and Educator, and High-Stakes Litigator Frank Ramos," DRI *The Voice*, July 15, 2020
- Quoted in "Want to Create a Social Media Following? Here's How Miami Lawyer Frank Ramos Jr. Did It," *Daily Business Review*, ALM, June 22, 2020
- "Tips and Exercises: Teaching Cross Examination," DRI *For the Defense*, March 2019
- "The Most Important Deposition You Will Never Take," *American Journal of Trial Advocacy*, Vol: 42, 127, 2018
- "The Future of Law: Creating Your Own Marketplace of Ideas," Co-Author, Law.com, June 1, 2018
- Quoted in "Ramos Has a Passion for Mentoring Young Lawyers," *Florida Bar News*, May 15, 2018
- "The Future of Law: How In-House Counsel Will Hire Outside Counsel," Co-Author, Law.com, May 8, 2018
- "10 Items to Secure Before Deposing the Opposing Party," LinkedIn, March 23, 2018
- "10 Tips for Your Next Deposition," LinkedIn, March 21, 2018
- "Chief Justice Roberts Wants You to Be Treated Unfairly – And He's Right," LinkedIn, July 10, 2017
- "Getting an Article Published," LinkedIn, July 3, 2017
- "Write a Book in Sixty Days," LinkedIn, June 25, 2017
- "The Office of a Trial Lawyer," LinkedIn, May 24, 2017
- "Dealing with the Dunning-Kruger Effect in Litigation," LinkedIn, May 7, 2017

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- "10 Items to Pack for Your Next Business Trip," LinkedIn, April 30, 2017
- "Superstar in the Making? 10 Qualities of a True Superstar and 10 Ways to Pick One," MCCA, *Diversity & The Bar*, March/April 2007

PRESENTATIONS

- "AI 101: What Claims Professionals Need to Know," Insurance 101 Series, CLM Alliance, October 28, 2026
- "Construction Law | Tool Box Talks," DRI, October 19, 2026
- "Attorney-Client Privilege and Work Product When Using AI," Florida Defense Lawyers Association, October 16, 2026
- "Verifying the Machine: Catching AI Hallucinations in Your Briefs and Your Opponent's," myLawCLE, October 9, 2026
- "Cross-Examining the Machine: Challenging AI-Assisted Expert Opinions at Trial," myLawCLE, October 2, 2026
- "Using AI in Probate, Guardianship, and Estate Planning: Staying Effective, Ethical, and Out of Trouble," Miami-Dade Bar, September 10, 2026
- "Using AI and Staying Out of Trouble While Using It," Attorneys Insurance Mutual of the South, August 25, 2026
- "AI for Mediators and ADR Professionals," ADR Summer Symposium, Alternative Dispute Resolution Section of the Florida Bar, August 7, 2026
- "The Law After Tomorrow: A Fictional Look at AI, Legal Work, and the World Between 2026 and 2060," Association of Defense Trial Attorneys (ADTA), July 8, 2026
- "How to Use AI in Claims Without Creating Bad Faith Exposure," Florida Defense Lawyers Association, June 22, 2026
- "Artificial Intelligence and Legal Ethics: Risks, Responsibilities and Best Practices," The Florida Bar Annual Technology Symposium, Part 1, June 17, 2026
- "The Reality of VR in Litigation," Florida Defense Lawyers Association, June 11, 2026
- "AI for the Civil Defense Lawyer," Tennessee Defense Lawyers Association, May 11, 2026
- "AI for Civil Defense Lawyers," Las Vegas Defense Lawyers Annual Meeting, May 8, 2026
- "Cutting-Edge Graphics, Demonstratives, and Uses of AI for Trial," Federation of Defense & Corporate Counsel, April 29, 2026
- "Trucking Accident Litigation: From Initial Response to Trial Strategy," myLawCLE, April 28, 2026
- "Marketing and Client Development in a Post-COVID Era," 2026 FDLA Law Firm Leaders' Summit, April 24, 2026
- "Lunch & Learn on AI," Client Presentation, April 21, 2026
- "AI for Dummies (Ethics)," 2026 Toxic Torts and Environmental Law Seminar, April 16, 2026
- "AI: The Cat 5 Storm Affecting Your Claims and Employees," RIMS – Broward County, April 15, 2026
- "AI Prompting for Civil Defense Lawyers: From Curiosity to Competitive Advantage," Defense Association of New York, April 7, 2026
- "When AI Meets Claims: Navigating Good Faith and Avoiding Legal Risk," CLM Alliance Annual Conference, March 27, 2026
- "How to Use AI to Improve Drafting Discovery, Motions, Briefs, and all Written Filings and Submissions," DRI Center for Law and Public Policy – AI Task Force, March 10, 2026
- "It's a Wrap!: AI Best Practices," DRI C3 "Let's Talk" In-House to In-House | AI Series, February 12, 2026
- "Investigating Your Jury Pool," Florida Defense Lawyers Association, February 10, 2026

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- "Retaining, Preparing and Deposing Experts," The Florida Bar Young Lawyers Training Series, February 10, 2026
- "Ethical Care at Scale: Predictive Service, Intelligent Empathy, and the Future of Client Care," Case Status, February 5, 2026
- "AI, Corporations, and Lawyers: What Could Possibly Go Wrong?," DRI C3 "Let's Talk" In-House to In-House | AI Series, January 13, 2026
- "AI Training," Client Presentation, December 16, 2025
- "How Lawyers Build Trust in a Digital World," SocialEyes Communications, December 10, 2025
- "Ethical Innovation: Identifying and Meeting AI Ethics Obligations," DRI C3 "Let's Talk" In-House to In-House | AI Series, December 1, 2025
- "Defending Trucking Cases: From the Date of the Incident through Trial," Client Presentation, November 20, 2025
- "Harnessing AI in and Beyond the Legal Department," DRI C3 "Let's Talk" In-House to In-House | AI Series, November 19, 2025
- "Researching Your Jury," GS Mentoring Presentation, November 18, 2025
- "Getting to Know the LLMs," Federation of Defense and Corporate Counsel, November 14, 2025
- "AI for Civil Defense Lawyers," Defense Counsel of Rhode Island and Massachusetts Defense Lawyers Association, November 13, 2025
- "AI for Defense Lawyers," DRI, November 13, 2025
- "A Five Year Look Ahead to the Impact of Artificial Intelligence on the Insurance Industry," Federation of Defense and Corporate Counsel, November 6, 2025
- "AI for Legal Malpractice Defense Lawyers," Lawyers Indemnity Fund, October 30. 2025
- "AI at Trial," Florida Defense Lawyers Association AI Forum, October 30, 2025
- "AI for Case Strategy," Florida Defense Lawyers Association AI Forum, October 30, 2025
- "AI and Ethics in Law," Florida Defense Lawyers Association AI Forum, October 30, 2025
- "AI Today: Risks and Openings," Florida Defense Lawyers Association AI Forum, October 30, 2025
- "Communication Skills In and Out of the Courtroom," Client Presentation, October 9, 2025
- "Defending a Trucking Case: From the Date of the Accident Through Trial," Client Presentation, September 26, 2025
- "The Risks of AI and How to Mitigate Them," The Risk Management Society Greater Miami Chapter, September 26, 2025
- "AI for Civil Defense Lawyers, New Mexico Defense Lawyers Association Annual Meeting and Awards Luncheon," September 19, 2025
- "Artificial Intelligence in Legal Practice: A Guide for Civil Defence Counsel," Canadian Defence Lawyers, September 10, 2025
- "Using Artificial Intelligence in the Practice of Law," South Florida Chapter of the Federal Bar Association of the Federal Bar Association, September 4, 2025
- "How Civil Defense Lawyers Can Use AI in Their Trial Practice," Nebraska Defense Counsel Association Annual Meeting, June 27, 2025
- "AI for Trial Lawyers," Massachusetts Defense Lawyers Association Annual Meeting, May 30, 2025
- "AI – Plaintiffs v. Defendants – How Each Side Uses It," Illinois Defense Counsel, April 3, 2025
- "Digital Advocacy: Mastering Technology for Courtroom Persuasion," American Bar Association Techshow, Chicago, IL, April 3, 2025
- "How to Use AI Safely, Effectively, and Ethically," 2024 Memphis/Mid-South Chapter of the Federal Bar Association Hybrid Annual Seminar, October 25, 2024
- "AI Series: Best AI Tools for Your Litigation Practice," Florida Defense Lawyers

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Association, October 23, 2024

- "Artificial Intelligence," Panelist, Federation of Defense and Corporate Counsel Symposium, September 16, 2024
- "How to Use AI Safely, Effectively and Ethically," CLE Presenter, Paralegal Association of Florida, Inc., August 22, 2024
- "Artificial Intelligence," Florida Insurance Network Symposium, Florida Defense Lawyers Association, August 15-16, 2024
- "Diversity Fatigue: Continuing the Conversation," Federation of Defense and Corporate Counsel Annual Summer Conference, Toronto, ON, August 2, 2024
- "Teaching AI to Defense Lawyers," Federation of Defense and Corporate Counsel Annual Summer Conference, Toronto, ON, July 29, 2024
- "Artificial Intelligence," Washington Defense Trial Lawyers Annual Meeting & Convention, July 18-21, 2024
- "Using AI safely, ethically and effectually," The Montana State Bar Technology Committee, July 11, 2024
- "Marketing in a Hybrid World," DRI, July 10, 2024
- "AI – The Ethics, The Use, The Misuse, The Litigation, and The Future," FDLA's Annual Florida Liability Claims Conference, Lake Buena Vista, FL, June 6, 2024
- "Neurodivergent Attorneys: Unique Strengths, Hidden Struggles, and Why You Need Them," FDLA's Annual Florida Liability Claims Conference, Lake Buena Vista, FL, June 6, 2024
- "The New Age Law Firm: Lean Teams & Flexible Spaces," Draft n Craft, April 17, 2024
- "Ethics of AI, ChatGPT and LLMs for Lawyers," North Carolina Association of Defense Attorneys, 2024 Winter Workshop, An Online Live CLE, February 9, 2024
- "Legal Ethics in AI Technology," Cuban American Bar Association, August 2023
- "How to Effectively Use LinkedIn Today," Co-Presenter, Stefanie Marrone, The Social Media Butterfly, April 9, 2021
- "SLDO: Executive Directors Program," DRI 2021 Annual Meeting, October 15, 2021
- "Go Motivate Yourself: Stop Chasing Gurus and Do the Hard Work," National Creditors Bar Association, February 21, 2018
- "SLDO: National Program for State and Local Defense Organizations," DRI 2018 Annual Meeting, October 18, 2018
- "Deposition Boot Camp," Federation of Defense and Corporate Counsel, 2018
- "National Program for State and Local Defense Organizations," DRI 2017 Annual Meeting, October 5, 2017
- "Great Ideas from Around the World: SLDO Best Practices," DRI 2017 Annual Meeting, October 5, 2017
- "The Art of Attorney Marketing," Federation of Defense and Corporate Counsel, 2016

TRAINING VIDEOS

- "Deposition Skills," Frank Ramos
- "Attorney Marketing," Frank Ramos
- "The Associate's Life," Frank Ramos
- "Associate's Do's and Don'ts," Frank Ramos
- "LinkedIn for Lawyers," Frank Ramos
- "Getting Published for Lawyers," Frank Ramos
- "Marketing for Young Lawyers," Frank Ramos
- "Personal Strategic Planning for Lawyers," Frank Ramos

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- "Delivering Bad News to the Client," Frank Ramos
- "Your Client's Documents," Frank Ramos
- "Interviewing Witnesses," Frank Ramos
- "The X Factor," Frank Ramos
- "Getting In Early," Frank Ramos
- "Responding to Discovery," Frank Ramos
- "Be Proactive," Frank Ramos
- "Delivering Bad News to the Client," Frank Ramos

PODCASTS

- "Making AI Work Now," The Litigator's Edge, May 5, 2025
- "Episode 44: The Power of Observation with Frank Ramos," The Newfangled Lawyer, October 16, 2024
- "E87: Frank Ramos Partner at Goldberg Segalla," Lawyers in the Making Podcast, October 8, 2024
- "How to Create Intentional Habits with an Accountability Partner .1," Happy Rainmakers, October 2, 2024
- "Frank Ramos – The Miami Mentor," The Attorney Lounge, July 23, 2024
- "A Conversation With …" Host, Multiple Episodes, DRI, 2019 – 2023
    - Tom Segalla, Featured Guest
- "Discovering Your Passion and Developing Your Skills," Featured Guest, *Find Your Passion*, Host Janine Hamner, July 12, 2022
- "Diversity and Inclusion in the Legal Field," Featured Guest, *On Record PR*, Host Jennifer Simpson Carr, Furia Rubel, Season 3: Episode 98
- "Hiring and Keeping the Best for Your Team," Featured Guest, *Notes to My (Legal) Self*, Host Olga V. Mack, March 15, 2021
- "Lawyer & Prolific Thought Leader – Frank Ramos," Featured Guest, *Legally Speaking Podcast*, Host Rob Hanna, Season 2, Episode 15, May 11, 2020
- "Creating Business Connections Through Social Media," Featured Guest, *The Lean Law Firm*, Hosts Dave Maxfield & Larry Port, Episode 67, August 25, 2020
- "Why Associates Hate Law Firms (and What Lawyers Can Do About It)," Featured Guest, *You Are a Lawyer*, Host Kyla Denanyoh, Season 3, Episode 33
- "Speaker, Author, Mentor, Lawyer," Featured Guest, *Human Capital*, Host Jeff Hunt, Episode 46, July 12, 2022
- "Business Growth Through Social Media," Featured Guest, *The Leadership to Wealth Podcast*, Host Neil D'Souza, June 27, 2022
- "The Power of a Coffee Chat," Featured Guest, *Shock Your Potential*, Host Michael Sherlock, Season5: Episode 66, May 13, 2022
- "LinkedIn for Lawyers with Frank Ramos," Featured Guest, *Legal Marketing Radio*, LaFleur, Episode 30, January 11, 2021
- "The First Years: An Associate's Journey to Happiness," Featured Guest, *Bad Law Worse Facts*, Host Michael Takla, May 18, 2021
- "Frank Ramos: Advice for Young Lawyers on Building a Successful Career," Featured Guest, *The 1958 Lawyer*, Hosts Ron Bockstahler and Kirsten Mayfield, April 27, 2021
- "Frank Ramos: Best Practices for LinkedIn Success," Featured Guest, *Be That Lawyer with Fretzin*, Host Steve Fretzin, April 2021